



# PROCLEUS™

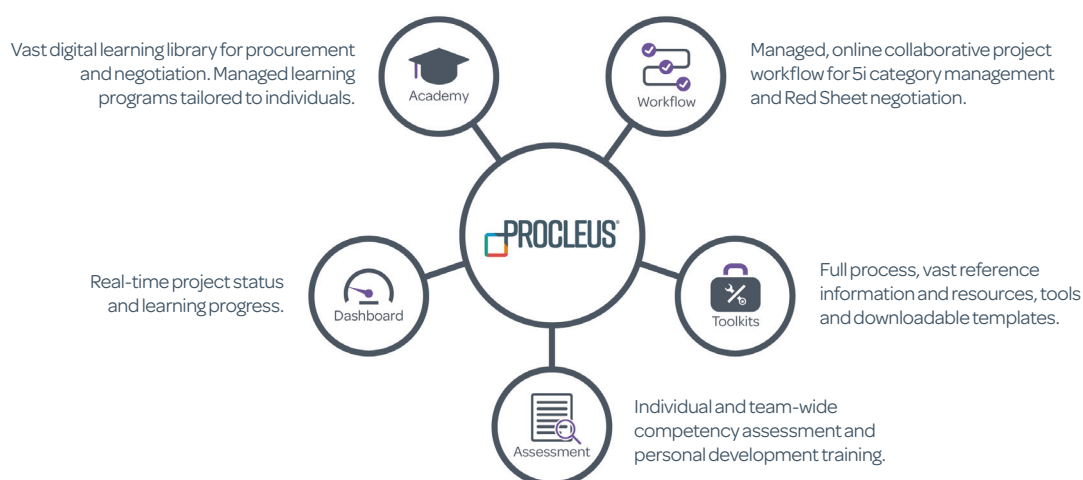
## PROCLEUS IS THE COMPLETE ONLINE, INTELLIGENT PLANNING TOOL, ACADEMY AND RESOURCE CENTRE FOR STRATEGIC PROCUREMENT AND NEGOTIATION

Our Procleus digital platform enables global procurement teams to deliver remarkable benefits and unlock significant potential from the supply base. Featuring intelligent, collaborative project workflow, a vast digital learning library, full process, tools and templates, competency assessment engine and status dashboard, Procleus is the essential tool for today's procurement teams.

Procleus brings together your entire global procurement team by establishing a common process, language and ways of working throughout your organization.

The intelligent project workflow helps you build category strategies and negotiation plans collaboratively and entirely online. The platform also helps you manage complete learning and development programs and provides all the procurement and negotiation skills, resources, tools and templates your team needs to realize success.

Procleus is modular and fully customizable for your organization with a range of options including your own branding with new or adapted content unique to your organization.



## THE ENABLING PLATFORM FOR STRATEGIC PROCUREMENT

## PROCLEUS OPTIONS



### Workflow

- Intelligent, online planning and collaboration tool for category strategy development with full project workflow management.
- Red Sheet application to collaborate, create and manage negotiation plans online.
- Strategic procurement project management dashboard - capture performance information and monitor progress of your team's category management projects or negotiation plans in real-time.



### Toolkits

- Strategic sourcing and negotiation toolkits featuring process and full suite of tools to support each step (including quick reference guides and practitioner resources), plus online and downloadable templates for:
- Category Management - 5i® Category Management and 5i® Lite
  - Supplier Relationship Management - 5S Orchestra of SRM® including 5A Strategic Collaborative Relationship process
  - Negotiation – Red Sheet®, Red Sheet Lite and Red Sheet Nano negotiation planning toolkits



### Academy

A comprehensive range of digital learning modules and managed learning programs to measure and develop individual and team-wide capability:

- Digital learning library – substantial library of digital learning modules for category management, SRM and negotiation with self-study and on-demand video learning for all core processes, tools and activities.
- Digital dynamic learning – managed time-bound team learning programs, with options ranging from 'digital learning weeks' to 12-month supported programs.
- Option to create unique custom digital and/or video-based learning modules or programs to reflect specific organizational needs.



### Assessment

Individual and team-wide competency assessment and personal development planning to determine a measure of core strategic procurement or specialized negotiation capability.

Assessed via online self-assessment, or a fully managed interview-based program, we offer structured insights into personal and team-wide capabilities and provide the basis to create a targeted learning and development roadmap.



### Dashboard

Customizable, interactive management dashboard for real-time project status and learning progress.

Procleus is a secure online platform that is fully compliant with the latest data and security requirements for the US and EU. Procleus is provided on a subscription basis with options for customization in your branding with unique content and addition of your specific material.