# **Training Prospectus**



# SUSTAINABLE PROCUREMENT

Awareness Course





An introductory Sustainable Procurement Awareness course aimed at those in procurement and the wider organization at any level. The course provides an overview of what Sustainable Procurement is and why it is increasingly essential for organizations to be doing it well.

This course will help you develop an understanding of the need for, and basic principles and approaches of, Sustainable Procurement. It provides an awareness of sustainability, why it is a key consideration for today's businesses, and includes an exploration of what Sustainable Procurement is, the challenges in implementing it and some key considerations and approaches required to make it happen.

#### This course is suitable for:

- · Procurement professionals
- · Junior or developing buyers
- Stakeholders working with procurement on sustainability projects
- Senior managers or executive teams
- Any other individuals who need an introduction to Sustainable Procurement

### You may also be interested in:

- Sustainable Procurement Advanced course A highly practical course aimed at procurement professionals and those leading procurement who are seeking to implement Sustainable Procurement. This program builds on the core principles of Category Management and SRM with a 'sustainability lens', so pre-existing capability in these areas is essential (we offer a range of courses in both topics). Includes an introduction to sustainability, Sustainable Procurement, how to determine risks, impacts and opportunities, and practical application for what we buy, whom we buy from, and the supply chains involved.
- Sustainable Procurement book by Jonathan O'Brien Due for release Summer 2022.
- Procleus® The complete online strategic procurement academy, toolkit and resource center for purchasing
  professionals. Our unique Procleus digital platform enables global procurement teams to deliver remarkable benefits
  and unlock significant potential from the supply base. Featuring an extensive library of digital learning modules,
  individual competency assessment and managed learning programs alongside the complete suite of processes, tools,
  templates and resources for procurement and negotiation.

We charge per program or event based on a maximum of 20 delegates for classroom events or 30 for our online programs (depending upon the degree of live online facilitation for breakouts selected). Our fees include trainers, any travel time (within the EU or US), preparation, basic customization and standard course hand-outs (provided in person or maided out to delegates for online programs) but exclude venue and facilities hire, reasonable expenses for classroom events and VAT/sales tax where applicable. Certain locations are subject to fees for additional travel time (although our global network of staff means we have most major locations covered). Unless otherwise agreed, all intellectual property used in training or in hand-outs remains the property of Positive Purchasing Ltd and is provided on the basis that it is for use by the delegate who attends the training event in the course of their work for the company who engages us. Unless otherwise agreed, no electronic versions of the training materials will be provided. Making copies of, transmitting or distribution of any Positive Purchasing training materials in strictly forbidden unless we have provided allicense to do so. For classroom events, the client is responsible for the training venue, delegate invitations, logistics and any equipment (as per our specification available upon request). We will supply a summary of course evaluations and feedback post event. Our payment terms are strictly 30 days from receipt of invoice.

#### Course Content

#### Introduction to Sustainability

- Why we need sustainability and the business case for action
- Introduction to Sustainable Procurement
- Prioritizing our efforts and deciding on the areas to focus on
- Driving sustainability in what we buy, who we buy from and in our supply chains
- Adapting existing strategic approaches and embedding sustainability – how to mobilize and support projects

## **Learning Objectives**

By the end of this course delegates will be able to:

- Describe what sustainability is, the business case, and the imperative for action
- Describe what Sustainable Procurement is and how it aligns to corporate objectives
- Support procurement teams to identify and implement Sustainable Procurement projects
- Describe the fundamental considerations for driving Sustainable Procurement in terms of what we buy, who we buy from, and our supply chains

#### What You Will Get

This training is delivered by a highly experienced procurement expert and can be delivered either live, online, as a single workshop, or as a half-day classroom event, exclusively for your company at almost any location workdwide.

Different language options are available and a summary of course evaluations and feedback will be provided after the training.

Delegates will receive:

- Full colour Sustainable Procurement training workbook
- Laminated Sustainable Procurement process
- Copies of all case studies and group work exercises and personalized certificate
- 3-month access to the online learning program and resources (online courses only)