




SUSTAINABLE PROCUREMENT

ACHIEVE SUPPLY-SIDE SUSTAINABILITY WHERE PROFIT, PEOPLE AND PLANET MATTER

Sustainability is fast becoming the single biggest focus area for organizations, whether driven by choice, customer expectations, or by emerging legislation. Many are also realizing the opportunity sustainability offers as a source of new competitive advantage. Achieving sustainability is a challenge for any organization and the supply base is the most challenging area of all. With typically around 60% of all sustainability initiatives involving the supply base in some way, understanding the

areas we need to address and driving in change for what we buy, who we buy from, and back up our supply chains, requires a fresh approach to procurement and supply chain management. Positive Purchasing Sustainable Procurement is a unique approach. Built upon the foundations of our proven 5i® strategic Category Management and 5A/5S Orchestra of SRM® methodologies, it enables organizations to make meaningful changes in terms of supply-side sustainability.



INTRODUCTION TO SUSTAINABLE PROCUREMENT

Our sustainable procurement program builds upon our proven 5i, 5S Orchestra of SRM and 5A methodologies. It equips and enables your team to implement sustainable procurement as a contributor towards overall organizational sustainability goals. Based around the unique OMEIA™ process, our sustainable procurement program provides a best practice methodology, enabling cross-functional teams to determine and implement sustainable supply strategies for what they buy, who they buy from, and across the supply chains, aligned with wider organizational goals in this area.

THE OMEIA SUSTAINABLE PROCUREMENT APPROACH

A proven specialist sustainable procurement process that can be used stand-alone or integrated with existing deployment of 5i category management or 5A & 5S SRM.

OBJECTIVE	Set the direction for sustainability and specific procurement goals.
MEASURE	Assess and prioritize risks, impacts and opportunities.
EVALUATE	Validate priorities, determine and evaluate projects.
IMPLEMENT	Deliver initiatives, manage change, drive to completion.
AUGMENT	Embed change, measure value and seek next wave of value.

MAKE PROCUREMENT A STRATEGIC CONTRIBUTOR TO BUSINESS SUCCESS

MAKING IT HAPPEN



Toolkits and Resources

- **Procleus® - enabling Sustainable Procurement**
Online strategic procurement academy, toolkit and resource center for purchasing professionals, with digital learning, competency assessment, managed learning programs, tools and templates.
- **Corporate Academy**
Built on our Procleus platform, the corporate academy is a fully customized 'branded for you' online platform with sustainable procurement process and resources.
- **Sustainable Procurement Process and Resources Suite**
Licensed for use in your organization on your corporate systems, either as standard, or customized and branded for you.
- **Sustainable Procurement book by Jonathan O'Brien**
The essential guide for procurement professionals on how to expand on existing tools and approaches to make sustainability a reality. Features a step-by-step process for sustainable procurement and supply chain CSR, and expert guidance for implementation.

Training Courses

Our online and classroom training provides high-impact, inspirational learning for your purchasing or procurement team. Our renowned trainers are experts in their field, with personal experience gained from practicing procurement for leading organizations around the world.

Training course options:

- **Sustainable Procurement - Advanced***
An advanced-level course aimed at experienced procurement practitioners who need to implement sustainable procurement.
- **Sustainable Procurement - Awareness**
An introductory level course aimed at procurement practitioners or stakeholders who need an overview of sustainability and sustainable procurement.

*The Sustainable Procurement Advanced course holds the IFPSM: Programme Accreditation Standard (PAS) and counts as credit towards the Positive Purchasing Master Practitioner in Strategic Procurement programme.

Sustainable Procurement Packages

Our Sustainable Procurement packages are ideal for any organization seeking to develop sustainable procurement approaches and enable and equip the organization to identify where to focus efforts. They can then help to determine and put in place new sustainable sourcing arrangements for priorities in terms of key areas of spend with important suppliers and in your supply chains.

Two packages are available – the first is for organizations already practicing strategic procurement using 5[®] Category Management and 5S/5A Supplier Relationship Management where sustainable procurement can be embedded into these approaches. The second package is for organizations starting out with strategic procurement.

Sustainable Procurement - Comprehensive Package

- Advanced 5i Category Management and Advanced Supplier Relationship Management training course with sustainability (live, online, instructor-led or classroom delivery) for up to 20 delegates.
- Advanced Sustainable Procurement training course (live, online, instructor-led or classroom delivery) for up to 20 delegates.
- Sustainable Procurement - Awareness training course (live, online, instructor-led or classroom delivery) for senior individuals and/or up to 20 delegates.
- Two x Sustainable Procurement mobilization workshops to agree key sustainable procurement objectives and goals, initial priorities, roadmap and governance.
- One year subscription to Procleus - strategic procurement toolkit, workflow and academy, for 20 users.

Sustainable Procurement - Accelerator Package

- Advanced Sustainable Procurement training course (live, online, instructor-led or classroom delivery) for up to 20 delegates.
- Sustainable Procurement - Awareness training course (live, online, instructor-led or classroom delivery) for senior individuals and/or up to 20 delegates.
- Two x Sustainable Procurement mobilization workshops to agree key sustainable procurement objectives and goals, initial priorities, roadmap and governance.